



Make-Way Environmental Technologies Inc. was established in 1996 serving the Onsite wastewater market in Ontario. Our head office is located in Exeter, Ontario and we service the province. We sell and service Advanced onsite sewage treatment systems.

Our company continues to grow and so we have an immediate opening for a Sales Representative for Southwestern Ontario. This position is permanent and full time.

Job Title: Territory Manager, Southwestern Ontario.

Start Date: March 09, 2026

What we are looking for:

- An outgoing attitude to make daily sales calls
- Willingness to travel within Ontario
- Self motivation with little supervision
- Build relationships with contractors, regulators, designers and engineers
- Proficient in Microsoft Excel, Word, Power Point and Outlook
- Understanding the use of a CRM
- BCIN and knowledge of Part 8 of the OBC
- Attend trade shows and conferences as required

What we offer:

- Competitive salary and commission package
- Company vehicle
- Comprehensive employee benefit package
- Continued training
- Company laptop, smart phone etc.
- Flexible hours as you work from home and travel within your territory
- Paid membership to OOWA and other organizations as required.

Make-Way offers an excellent line of products that are well established within the marketplace. There is a lot of opportunity with Make-Way so come and grow with us.

Please email resumes to elaine@makeway.ca. All inquiries will be kept confidential.

