



Make-Way Environmental Technologies Inc. was established in 1997 serving the Onsite Sewage market in Ontario. Our head office is in Exeter, Ontario but we service the province. In 2022 we celebrated our 25<sup>th</sup> year of business in this industry. We sell and service Advanced onsite sewage treatment systems, stormwater management systems and rainwater harvesting systems.

We have an immediate opening for a Sales Representative for Southwestern Ontario. This position will be full time.

**Job Title:** Territory Manager, Southwestern, Ontario.

**Job description**

To represent Make-Way Environmental Technologies Inc. To establish relationships with onsite sewage system installers, onsite sewage system designers, Building Officials, designers of stormwater management systems and promoters of Rainwater harvesting.

**Start date:**

March 01, 2025

**What we expect:**

- Honesty and integrity
- Self motivation with little supervision
- An outgoing attitude to make daily sales calls
- Build relationships with installers, regulators, designers and engineers
- BCIN is preferred but not essential
- Some computer skills
- Attend trade shows and conferences as required

**What we offer:**

- Competitive Salary and commission package
- Company vehicle
- Comprehensive Benefits package
- Continued training
- Tools for the job, i.e. laptop, smart phone etc.
- Flexible hours as you work from home
- Paid membership to OOWA and other organizations as required

Make-Way offers an excellent line of products. Our sewage treatment products are well established. The stormwater management and rainwater harvesting systems are very strong with lots of opportunity. These are exciting times in this market place.

Please email resumes to [bert@makeway.ca](mailto:bert@makeway.ca). or for more detail feel free to call Bert's cell, 519-709-0681. All inquiries will be kept confidential.

