

## **Service and Sales Representative: Eastern Ontario**

### **Job Description:**

Cromar Advanced Septic Systems is seeking a Service and Sales Representative to support our existing service client contracts and to also promote sales of our industry leading product lines.

### **Job Responsibilities:**

In this key role, the Service and Sales Representative will be responsible for understanding and addressing the technical needs of our customers.

Key performance areas include but are not limited to: Procurement of sales orders and inquiries for the entire range of products. Develop new business and maintain customer base for all products through active selling campaign. New product demonstrations. Field troubleshooting and problem solving. Maintain direct contact with existing customers while maintaining their ongoing business. Field training of installers. Field visits and site audits.

### **Job Requirements:**

Job will cover an area roughly defined as rurally from Toronto to all parts east within the Ontario boundary. Extensive travel required but minimal overnight stays. Must have excellent written and verbal communication skills, including highly developed interpersonal skills. Must be a self-motivated, likable, a hands-on person and capable of being trained to perform repairs and maintenance on existing sewage treatment systems. Experience within the industry is preferred but not necessary. Computer literacy is required. Must be detail oriented and organized. Excellent time management skills, well organized and determined yet humble personality with can do attitude. Must have a valid driver's license and clean driving record. Must successfully complete pre-employment screenings (background, driving record, drug, etc.).

### **Compensation:**

An incentive package of salary, commission and expenses is available. We offer outstanding and ongoing training.

### **Cromar Advanced Septic Systems:**

We are a small family based successful business with our office and distribution warehouse located in Brantford, ON and we also offer service and sales throughout Northern Ontario via our Representative in Novar, ON. Please visit our website at [www.cromar.ca](http://www.cromar.ca) for more information on our products and services.

Job Type: Full-time

Job Start Date: Immediately based upon successful candidate availability

Interested parties may submit their resume to John Martin by email at [john.martin@cromar.ca](mailto:john.martin@cromar.ca)

# **Cromar Advanced Septic Systems**

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Office: 55 Worthington Drive, Unit A, Brantford, Ontario  
Mailing: PO Box 22015 Brantford East, Brantford, Ontario N3S3S0  
Tel: 519-770-0707 [www.cromar.ca](http://www.cromar.ca) [info@cromar.ca](mailto:info@cromar.ca) Fax: 519-770-0708

